



Spring meeting and AGM 2007

Product Selection and Development Clinician and Company Partnerships

Friday 23rd February 9.30am-3.45pm

Quality Hotel, Leonard Street, Perth PH2 8HE
01738 624121

Time	Theme / title	Speakers
9.00 - 9.30 am	Registration, coffee & exhibition	
9.30 – 9.35 am	Welcome	Chair - Catherine Mathieson
9.35 – 9.55 am	BHTA Registration Scheme	Ray Hodgkinson Director General BHTA
9.55 – 10.05 am	Scene setting	Kenneth Munro Munro rehab Ltd
10.05 – 10.30 am	Dynamic seating	Fiona Holley – Hollequip Sandra Mackay OT Sarah Ross OT
10.30 – 11.00am	Easy stand	Bill Richardson- Mobility Aids Gillian Naysmith PT
11.00 -11.30 am	Coffee & Exhibition	
11.30 -12.00 am	Duo Chair	Quintin Watt- Kirton Joyce McDonald OT Moira Dewar PT
12.00 – 12.30 pm	Lynx system	Paul Hewett Active Design
12.30 – 1.00pm	SPMN AGM	
1.00 – 2.15	Lunch and Exhibition	
2.15 – 3-45	Workshops	Learn more about the products

Please turn over for further information

To register: please complete attached slip and enclose a cheque for **£15 (2005/6 members & students)** or **£22 (non-members)** payable to “**SPMN**” and send to:

Catherine Mathieson, 1F3,148 Dundas Street, Edinburgh EH3 5DQ by 14.5.07

Non-members will automatically become members of Scottish Posture and Mobility Network when paying the higher rate.

Please note advance payment by cheque is required. Invoices cannot be issued. Credit/debit cards are not accepted on the day.

Ray Hodgkinson

Director General of BHTA (British Health Trades Association)

This talk will discuss the benefits to healthcare professionals and the public from having companies signed up to a code of practice recognised by the OFT and supported by the guidelines from the BHTA. As well as the ethical questions of selling to vulnerable customer and consumer. In addition, healthcare staff need to know that from basic grade, post reg staff to experienced therapists/nurses et al, that company staff are trained and competent in the job that they are doing. If not what processes are available to ensure that corrective action can be taken.

Kenneth Munro

Director of W Munro Ltd

This talk will look at product specification – meeting the needs of healthcare staff, supplies departments, contract requirements and the client, assessing and adapting products to meet needs and the importance of product knowledge and training.

Duo Chair

Kirton Rep

Joyce Macdonald (Occupational Therapist)

Moira Dewar (Physiotherapist)

The Duo chair comes from the same family as our original high dependency chairs, the Kirton Persona and the Solo. Our design team developed the Duo from tried and tested features from our original chairs, taking customer feedback into consideration and for the first time included considerable Clinical input from therapists.

Easy Stand

Bill Richardson Mobility Aids Centre

Gillian Naysmith (Physiotherapist)

Passive standing has been demonstrated to prevent, reverse or improve many of the adverse effects of prolonged immobilisation. The Easy Stand seat to standing frames benefit people of all ages both physically and psychologically

Dynamic seating (Delphi and Sharkey systems)

Fiona Holley - Hollequip

Sandra Mackay (Occupational Therapist)

Sarah Ross (Occupational Therapist)

The team will share the clinical reasons for choosing the product along with the benefits for specific children in using a dynamic seating system rather than a more rigid system.

Active Design

Paul Hewett – Active Design

Lynx: Assessment to Delivery, streamlining the process

Work has been carried out over a number of years to simplify and improve the procedure for supply and fitting of a Lynx CAPS II Seating System. This has been carried out with a number of centres, but particularly Roehampton Special Seating. The system provides a stable but adjustable sitting base, with a backrest that can provide a contoured seating surface to the user to accommodate complex shapes or postural requirements. It can be a complex system, but procedures have been developed to improve time from initial fitting to final supply.

Workshops

Learn more about the products

These are planned as a hands-on, question and answer event for participants – so come ready with your queries !. They will run concurrently with a rotational change every 25 mins so that everyone will have an opportunity to see all the products.